



# Week 6: Consulting

**The other half**

**Sign-In:**  
<https://da.gd/VYxVjs>

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**SIGN IN PLEASE**

**<https://da.gd/vYxVjs>**

# whoami

Gabriel Fok | baseq

4th Year CS

ISSE @ Boeing

## CCDC

Linux Team 2020-2021

Linux Lead 2021-2022

Captain 2022-2023

## CPTC

Team Member 2021-2022

Co-Captain 2022-2023

Business Lead 2023-2024



# Next on Bronco CPTC . . .

When	What
<del>July 8th</del>	<del>Introduction to CPP Cyber</del>
<del>July 15th</del>	<del>Intro to Penetration Testing</del>
<del>July 22th</del>	<del>Hacking Web Applications</del>
<del>July 29th</del>	<del>Hacking Linux</del>
<del>August 5th</del>	<del>Hacking Windows</del>
August 12th	Consulting
August 19th	<b>Tryouts</b>
August 26th	Full CPTC Team Selected

← You  
are  
here

# Agenda

1

**Why Business**

2

**Professionalism & Ethics**

3

**Communication**

4

**Homework/Lab**



**1**

# **Why Business**



# CTF vs IRL

- In this bootcamp/HTB/THM/etc.
  - the fundamentals
  - the methodology
  - the techniques
  - the tooling
- However, in the real world, you deal with:
  - clients (and their infrastructure)
  - red team infrastructure
  - social engineering
  - antivirus / EDR
  - accomplishing business objectives (vs. DA)



# What is our purpose?

We are here to *help*



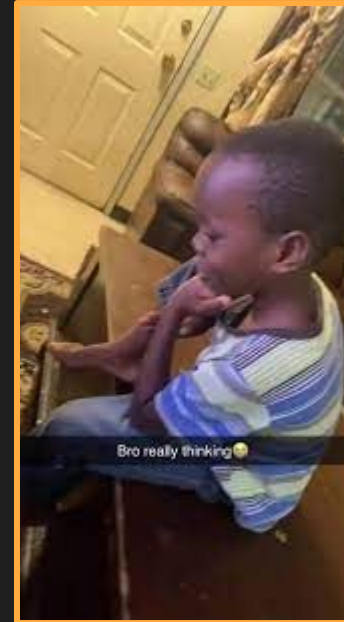
"Just patch your systems"



Communication & Understanding is *key*



Vulnerability X has risks of Y. We suggest A to address X. Other mitigations include B and C.





# Providing Value

## Communication

### During the Engagement

- Work with the security team
- Focus on the objective
- Something out of scope? Elaborate!

### Post Engagement

- Reporting
- Presentations



**2**

# **Professionalism & Ethics**

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# Business Considerations

## We got ...

- Clients
- Uptime
- Objectives & Scope
- Ethics
- Vuln? It's a feature
- 20+ year old technology



# Clients

## ✦ Customer Service ✦

- Technical & Non-Technical
- Be prepared to:
  - explain technical stuff to non-technical audience
  - answer tough questions
- Learn how to say "no" respectfully
- **Make sure that the client feels comfortable**



# Tough Questions

Can you perform the pentest during off-hours?

Can you remove XYZ from the report? (we don't want to look bad)

How's our security compared to other companies?

# Uptime

## Understand your techniques

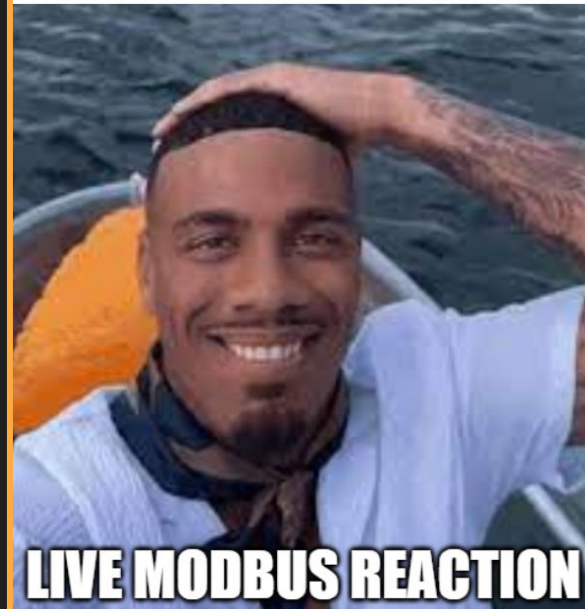
Don't clog the pipe

Don't lock out accounts

Don't add vulnerabilities to the environment

Communicate with your point of contact!

```
nmap -p- --min-rate 10000 -sVC
```



# Objectives & Scope

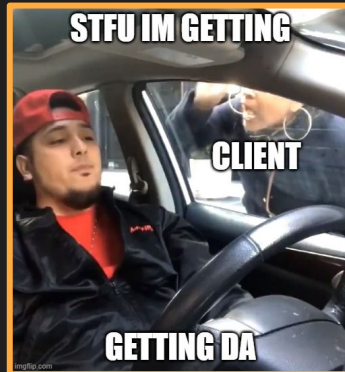
## Focus on the objective & stay in scope

Prove vulnerability without downtime

A target is out of scope... but it seems vulnerable?

I WANT DA RAAAAAAAAAAAAAAHHHHHHHHHHHH

Don't be this guy =====>





**3**

# **Communication**

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# Why listen to you?

## You are the expert

Be confident

Know your attacks, the theory, and mitigations

Admit your mistakes & shortcomings

Defer if necessary

**DO NOT LIE**

# Reporting

## "Hack for show, report for dough" – BBKing

A typical format includes:

- Executive Summary

- Engagement Summary

- Methodologies

- Strategic Strengths/Weaknesses/Recommendations

- List of vulnerabilities (findings), and their remediations

Some key tips:

- Report as you go

- Understand technical writing



[https://da.gd/cptcr\\_eport](https://da.gd/cptcr_eport)

# Findings

## Finding

Anything that affects the security posture of the client  
Capable of being remediated

## Criticality

Up to your interpretation  
Impact + Likelihood

## Remediation

Clear ways to fix finding  
DO NOT MAKE PROMISES  
DO NOT TRIVIALIZE

[https://da.gd/regs\\_2021](https://da.gd/regs_2021)

# Technical Writing

- Be precise
- **Acronyms**
  - X performed a penetration test against **VerySecureNetworks (VSN)**. **VSN** agreed to...
- **Terminology**
  - Definitions: exploit, vulnerability, finding, threat, etc.
  - Verbs: hacked/pwn vs exploit
- Active vs. Passive voice
- Layman's terms vs Technical terms

# Presenting

## Main Stuff

- Proper greeting
- Overview
- Explain\* findings, steps, and methodology
- Strengths, weaknesses, recommendations
- **Prepare for questions**

## Other Stuff

- Verbiage and gestures are important
- Not just what you say; also how you look saying it
- “How to prep for a presentation”





**4**

**Homework/Lab**

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# CREATE A REPORT

- Based on Lab 4 and Lab 5
  - Write up a report for the vulns found in the 2 linux machines and domain controller
- Fictional Client: Nebula Technologies
  - A Weapons Manufacturing Company
  - Private and government clientele
  - Base your business impact on this setting
- Template: <https://da.gd/ntreptemp>
- DM @nigerald for any questions